



STONECO OF MICHIGAN NEWSLETTER

December 2008

Ottawa Lake, Maybee, Newport,
Denniston, Ida, Zeeb Road, Ann Arbor

www.stoneco.net

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Safety First

Stoneco Focuses on Haul Trucks

MSHA and the NSSGA released a safety alert regarding haul truck use. During 2007 24% of the 33 fatalities involved haul truck use. The most alarming statistic was that 508 injuries were reported to MSHA during the 2007 season. Many of the injuries involved the same root causes: 45% involved out of control equipment, 6% could have been prevented if "Lock-Out Tag-Out" procedures were used, and 4% could have been prevented by double checking blind spots and communicating.

Stoneco Hours

With winter and the holidays here we will be making adjustments to our operating hours at our locations. As of Monday December 15th we will be closing the Maybee, Ida, and Ann Arbor locations for the winter. We are planning on closing December 24th, 25th, 31st, and January 1st at all of our operations. The Newport quarry will be closed from December 21st through January 5th. During that time please contact us or check our website for our up to date hours. We will always make every effort to ensure your project or needs are met. If you should ever need any operation that is scheduled closed to be open, that can be arranged by contacting Ryan Lumpford at (734) 777-3396. We can make arrangements to open for a few hours or the entire day with just a little notice. During the hard economic times facing all of us it continues to be our pleasure to be your supplier. Everyone at Stoneco would like to wish you and yours a safe and happy holiday season.

New & Exciting

Last month we mentioned that we would be adding gradations for most of our products to the Stoneco.net website. They are now available and updated regularly with current information. If there are ever any gradations that aren't listed please contact us and we can get them to you and add them to the list.

Chloride Sand

Here are some facts about the Chloride Sand we are now stocking at our Zeeb Road Yard.

- At \$30 per ton for chloride sand versus \$80-90 per ton for bulk road salt for municipalities and \$100-120 retail, chloride sand is an affordable substitute.
- Chloride Sand is readily available, most salt contracts are expected to be cut by a minimum of 30% and that percentage could be worse based on bad weather.
- While the sand in our mixture does cause some residue it also provides additional traction and grit during bad weather.
- The material can be mixed with salt and then spread to extend a salt stockpile's lifespan. Mixtures people are using include 50/50 and 66(salt)/33(sand).
- Chloride has been tested to -25° and salt becomes less effective at around 15°.
- When mixed with salt our chloride sand can help activate the salt in temperatures under 15°.

We expect to have this material available the remainder of the winter. Please contact your salesperson regarding specific quantities.

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