



STONECO OF MICHIGAN NEWSLETTER

October 2007

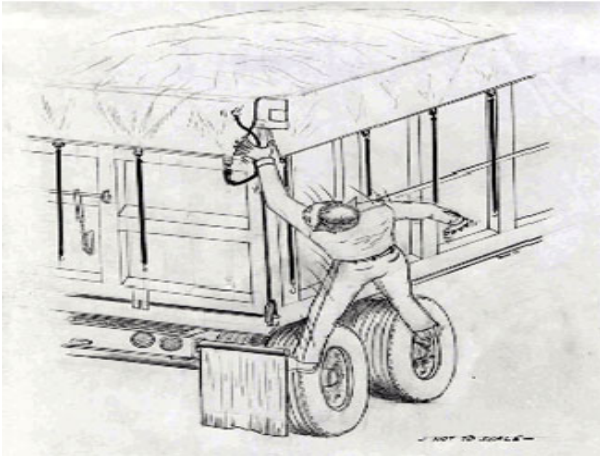
Ottawa Lake, Maybee, Newport, Denniston,
Ida, Zeeb Road, Ann Arbor

www.stoneco.net

15203 S. Telegraph Monroe, Mi 48161- Phone: (734) 241-8966 - Fax: (734) 241-3636

Safety First

Truck drivers face a serious fall exposure each time they enter or exit a truck or truck tractor cab. Stoneco Management is extremely concerned about the risk customers take while climbing on their trailers to tarp their loads. A recent study of falls from highway vehicles found that nearly 40% of the injuries occurred when the victim was trying to secure their load. The average cost for this type of fall injury is twice the average cost of workers compensation claims in general. All Stoneco Employees will be watching for unsafe practices, and help correct them whenever they occur.



Stoneco Ann Arbor

The below prices will go into effect Monday October 29th. Please contact our office at (734) 241-8966 with any questions.

- 21AA Crushed Concrete - \$6.05
- Offload Concrete - \$10.00
- Offload with Re-Bar - \$15.00

NEW & EXCITING

On Thursday November 8th at our Ottawa Lake Quarry we will be having a customer appreciation luncheon. Lunch will be served in our tarping area from 11am to 1 pm. Please come out and enjoy a good lunch with an opportunity to meet some of our staff and shake some hands.

Call Ahead Orders

In last month's newsletter we discussed the importance of ticket accuracy in our billing process. Starting this month all of our customers will be able to call ahead with their order information prior to a project starting. This information will then be distributed to our scale operators. We would like to have this information as far in advance as possible however any time prior to the truck arriving at our operations will do. The information we are looking for includes:

- Customer Name
- Project Name
- Project Number
- Purchase Order Number
- Products
- Destination
- Trucking Companies Hauling
- Any Other Pertinent Information

This information will be kept in the strictest confidence and will only improve billing efficiency and truck times at the operation. Please contact Josh Markgraff at our Monroe Office with all the details at (734) 364-3238 or email at jmarkgraff@stoneco.net.

Stoneco Sales

Jason Rivard
Phone: (734) 915-9305
Email: jrivard@stoneco.net

Shawn Fetterly
Phone: (734) 777-6516
Email: sfetterly@stoneco.net

Ryan Lumpford
Phone: (734) 777-3396
Email: rlumpford@stoneco.net